

The logo features a stylized white 'i' on the left, composed of a circle above two vertical bars. To its right, the word 'MAGNA' is written in a large, bold, white, sans-serif font. The background is a dark, abstract bokeh of colorful light spots in shades of blue, green, orange, and red.

iMAGNA

Forward. For all.

Magna Overview

Speaker Name & Title

November 7, 2022



Advancing mobility for everyone and everything.

Throughout history, transportation and mobility have played a significant role in humanity's development. Beyond economic and technological progress, the ability to move is a great equalizer in societies. It creates opportunities and removes individual limitations, and this paradigm is not changing.

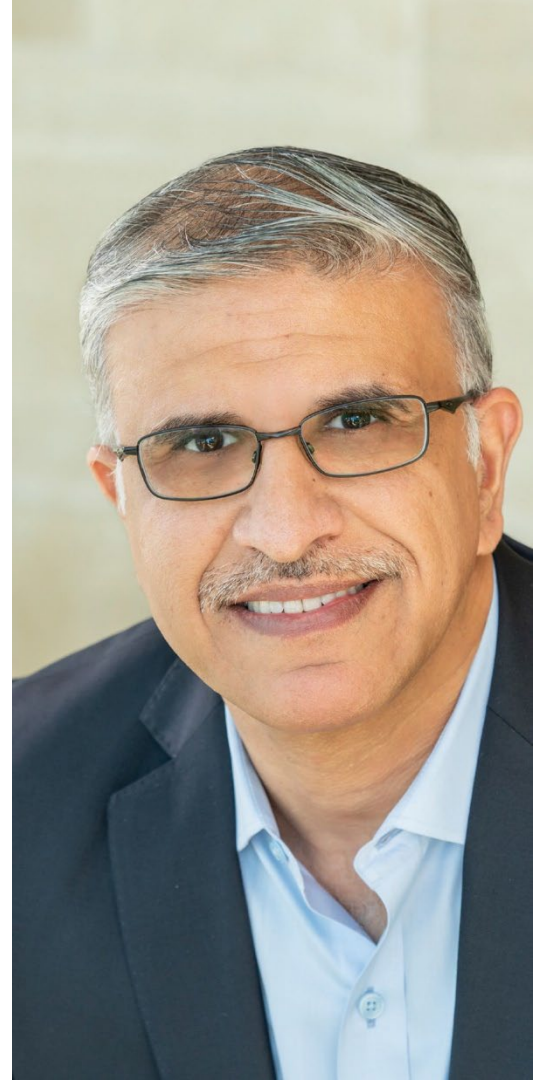
Magna's vision is to continue advancing mobility for everyone and everything.

Our innovations shape how people live by improving how they move through the world. We're making mobility more accessible to more people by making vehicles cleaner, safer and smarter. All while ensuring that our impact on the planet continues to be reduced.

This is what we work to achieve every day. And this is where our brand story begins.

A handwritten signature in black ink, appearing to read 'Swamy', with a long horizontal line extending to the right.

Swamy Kotagiri
Chief Executive Officer





Our mission is to use our expertise to create a better world of mobility, responsibly.

We do that by developing technologies, systems and concepts that make vehicles safer and cleaner for everyone.

Our Culture

At our heart is the entrepreneurial spirit of our people. Here, every employee is encouraged to create their own unique career path.

Complete Expertise

Our product portfolio and collective expertise is unmatched. This allows us to think like an automaker and find better ways forward with a systems-level approach.

New Mobility Enabler

With industry-leading technologies as well as design, engineering and complete vehicle assembly capabilities, we are supporting all aspects of mobility like no one else.

\$36.2B in sales

345 manufacturing
assembling facilities

170,000+ entrepreneurial employees



#1 north america
market position

#4 global
market position

**By
the
numbers.**

NORTH AMERICA

136 Manufacturing / Assembly

24 Engineering / Product Development / Sales

74,550 Employees

SOUTH AMERICA

10 Manufacturing / Assembly

3 Engineering / Product Development / Sales

3,125 Employees

EUROPE

110 Manufacturing / Assembly

42 Engineering / Product Development / Sales

56,225 Employees

AFRICA

2 Manufacturing / Assembly

1 Engineering / Product Development / Sales

1,325 Employees

ASIA

87 Manufacturing / Assembly

20 Engineering / Product Development / Sales

35,050 Employees

AS OF Q3 2022

A red car is shown driving on a winding road that curves through a landscape of rolling hills and a body of water. The scene is captured at sunset, with the sun low on the horizon, casting a warm glow over the entire scene. The car is in the lower left foreground, moving away from the viewer along the road.

Global presence.

Our 345 operations span five continents and 28 countries, giving us a global footprint to support every major automaker in the world.

Swamy Kotagiri CHIEF EXECUTIVE OFFICER
 Vince Galifi PRESIDENT
 Pat McCann CHIEF FINANCIAL OFFICER
 Tom Skudutis CHIEF OPERATING OFFICER
 Aaron McCarthy CHIEF HUMAN RESOURCES OFFICER
 Eric Wilds CHIEF SALES & MARKETING OFFICER
 Anton Mayer CHIEF TECHNOLOGY OFFICER
 Bruce Cluney CHIEF LEGAL OFFICER
 Joanne Horibe CHIEF COMPLIANCE OFFICER
 Boris Shulkin CHIEF DIGITAL AND INFORMATION OFFICER
 Guenther Apfalter PRESIDENT MAGNA EUROPE AND ASIA
 Matteo Del Sorbo EXECUTIVE VICE PRESIDENT, NEW MOBILITY

Magna leadership.

POWER & VISION

BODY EXTERIORS & STRUCTURES

SEATING SYSTEMS

COMPLETE VEHICLES

POWERTRAIN



Tom Rucker
PRESIDENT

ELECTRONICS



John O'Hara
PRESIDENT

MECHATRONICS, MIRRORS, LIGHTING



John O'Hara
PRESIDENT

BODY & CHASSIS



John Farrell
PRESIDENT

EXTERIORS



Grahame Burrow
PRESIDENT

SEATING



John Wyskiel
PRESIDENT

COMPLETE VEHICLES



Guenther Apfalter
PRESIDENT

Product Systems



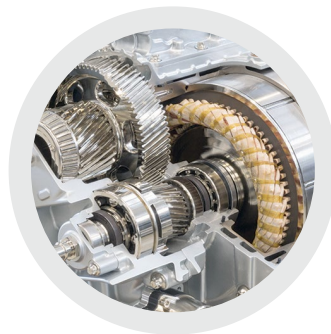
BODY & CHASSIS



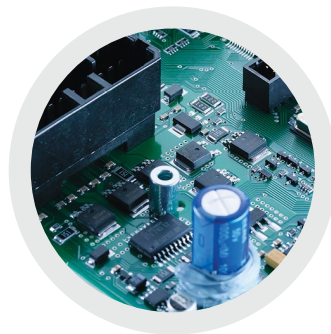
EXTERIORS



ROOF SYSTEMS



POWERTRAIN



ELECTRONICS



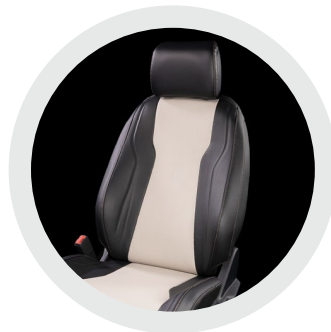
MECHATRONICS



MIRRORS



LIGHTING



SEATING



COMPLETE VEHICLES

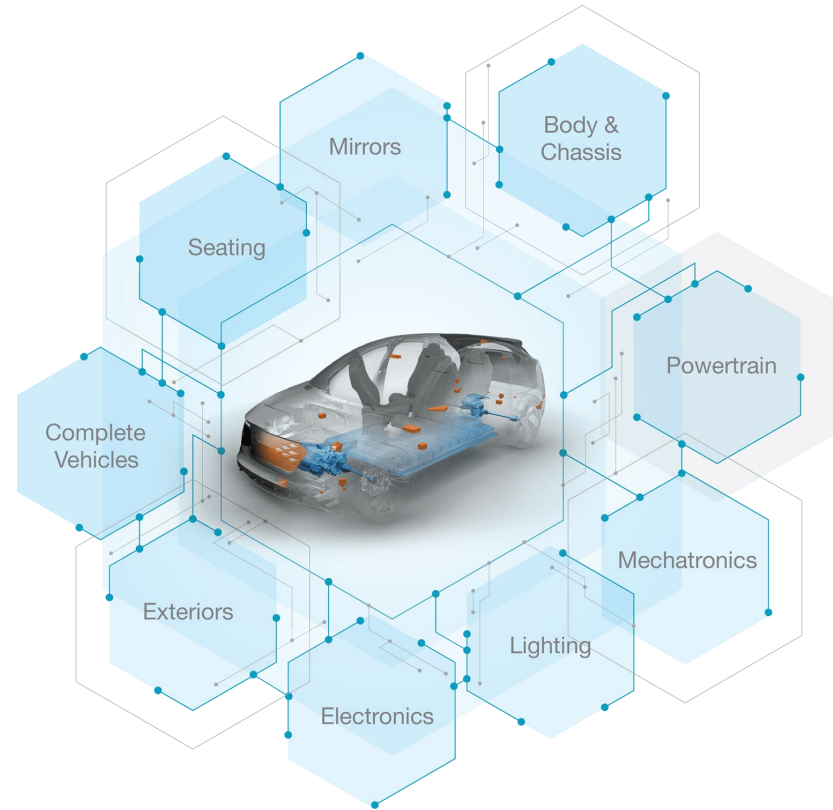
Our full-system approach is your competitive advantage in the new world of mobility.

The Power of Magna

Deep product expertise

Integrated systems level analysis and approach

Complete vehicle engineering and manufacturing





Electrification



Autonomy



New Mobility



Connectivity

Trends driving the evolution of mobility

INTERNAL



COOPERATION WITH
INDUSTRY PLAYERS



UNIVERSITIES



START-UPS



VC'S



CROSS INDUSTRY



Disruptive ideas are everywhere,
so that's where we look.

Innovation Outreach

Innovation that delivers



Eco-Innovation

We are creating exceptional driving experiences that are kinder to the planet. From electrified powertrain solutions to active aerodynamics and new material innovations, our technologies are taking vehicles to new levels of performance and efficiency.

Driver Assistance

Our innovations are making the roads safer for everyone. Our full-system solutions, scalable domain controller and complete suite of ADAS products, are making vehicles smarter while providing exceptional driving comfort.

Distinction & Experience

Whatever you can imagine, we can create. Our innovative technologies and design expertise help partners service their customers, build their brand, and redefine the consumer experience.

New Mobility

The world of mobility is changing. Our deep product knowledge and complete vehicle expertise enables us to find the best, most comprehensive solutions to tomorrow's mobility challenges.

Our Sustainability Vision.

Committed to Making a Difference



PRODUCT
delivering solutions
for a better tomorrow

PROCESS
minimizing our
environmental impact

PEOPLE
benefiting our teams
and communities

Creating a better world of mobility, responsibly

As we continue to move forward in our efforts to protect and preserve the planet, we are targeting carbon neutrality in our European operations by 2025 and global operations by 2030.

The technologies, systems and concepts we are developing will continue to enable cleaner and safer mobility for everyone and everything.

Be the difference.

Awareness. Unity. Empowerment. With more than 161,000 employees across 28 countries, we are positively impacting our industry, our planet, and the countless local communities in which we operate. At Magna, our technology is changing the game – and our people are changing the world.

Diversity & Inclusion Key Strategic Priorities



Build Awareness

- Diversity and Inclusion training for all employees
- Leadership workshops on being inclusive leaders
- Curated Diversity and Inclusion resources and tools available for all employees to access



Create an Inclusive Workforce

- Embedding Diversity & Inclusion into key talent processes
- Employee Resource Communities



Strategic Partnerships

- Through our many partnerships we encourage the growth and development of under-represented talent and underserved communities in STEM and skilled trade careers



What we

value.

CORE VALUES

Guided by our Employee's Charter, our core values are a reflection of who we are as individuals and as a company.

Think Big

Empowering each to act with confidence.

Take Responsibility

Taking accountability for ourselves and others in our actions and commitments.

Never Settle

Constantly innovating, improving and asking the right questions.

Be Collaborative

We do our best when we do it together, with respect and humility.



Creating the future begins with envisioning it.
Then it's about using everything at our disposal
to build towards it, relentlessly.

We are always moving forward but not just
for ourselves.

We do it for the industry.

For our customers.

For consumers.

For our employees.

For our shareholders.

For our communities.

For the planet.

Forward. For all.

The logo features a stylized lowercase 'i' on the left, composed of a white circle above a white shape that resembles a lowercase 'i' with a diagonal line through it. To the right of this symbol is the word 'MAGNA' in a bold, uppercase, sans-serif font. The entire logo is white and centered horizontally.

iMAGNA

Forward. For all.

Additional Content & Options

Magna Celebrates Grand Opening of New Facility in North Macedonia

- Expanding production capacity in Eastern Europe
- Facility to produce exterior mirror systems for several European automakers
- Expected to create up to 1,000 new jobs



"We are excited about the opening of Magna's first plant in North Macedonia, and the possibilities it brings to grow our footprint in Eastern Europe and create new jobs in the region."

David Crespy, Head of Magna Mirrors

Recent News

Magna Expands Presence in India, Invests in New Engineering Center

- Magna investing more than \$120 million
- Over 1000 engineers and technical experts expected to be hired by end of 2023
- Center to focus on vehicle electrification and software defined vehicles



Recent News

"Vehicles and their systems are becoming more electrified and software-defined, which changes the architecture and how we need to develop them. With this new engineering center, we can further strengthen our vehicle systems development and IP creation, especially in the areas of e-mobility."

Anton Mayer, EVP & Chief Technology Officer, Magna International

Magna Gears Up for Adventure With Employee Team Entered in the 2022 Rebelle Rally

- Magna joins Rebelle Rally for the first time, an over 1,550-mile, all-women rally raid
- Two Magna engineers train in off-road driving and navigation skills
- Team driving a Jeep® Gladiator Rubicon featuring Magna transfer case



"Empowering employees to participate in something like Rebelle Rally exemplifies Magna's commitment to approaching every challenge with grit and determination."

Eric Wilds, Magna Chief Marketing and Sales Officer

Recent News

Magna Wins 2022 Automotive News PACE Award, Received PACEpilot Recognition

- Wins PACE Award for Auto Adjusting Balance Blocks
- Receives PACEpilot Innovation to Watch recognition for Aural 5R Alloy
- Magna one of 12 PACE winners out of 30 finalists



Recent News

"We are honored to receive these prestigious recognitions which show that Magna continues to raise the bar for innovation in our industry."

Swamy Kotagiri, CEO Magna International

Magna's Industry-First Thermoplastic Rear Swing Doors Hit the Market

- Thermoplastic swing doors launch on Volkswagen's ID. Buzz
- First-to-market technology increases styling flexibility and brand differentiation
- 20 to 30 percent lighter than equivalent steel solutions



Recent News

"Magna has been on the forefront of next generation thermoplastic liftgates and now we are taking that expertise to develop numerous integration possibilities for our customers."

Grahame Burrow, President, Magna Exteriors

Magna Develops & Pilots Autonomous, On-Road Last-Mile Delivery Solution

- Targeting reductions in delivery cost and carbon emissions for “last mile” delivery
- Magna-developed autonomous driving system and delivery software
- Pilot demonstrates options for different business models, including robot-as-a-service



Recent News

"Expanding into the growing world of new mobility is a key part of our 'Go Forward' strategy that takes Magna beyond its existing technical strength in automotive and vehicle systems, and into entirely new markets and business models."

Matteo Del Sorbo, Executive Vice President, Magna International & Global Lead for Magna New Mobility

Magna Electrifies IAA Transportation 2022

- Demonstrating capabilities in electrification for the commercial vehicle sector
- European premiere of Magna EtelligentForce electrified truck technology
- Magna Booth in hall 12, booth C01



"There is a great need and overall benefit for the light commercial vehicle market to become more electrified, and we are showing why Magna is one of few suppliers with design, engineering and manufacturing expertise which can support this sector."

Günther Apfalter, President Magna Europe & Asia

Recent News

Magna Enters Micromobility Market – Investing in Yulu

- \$77 million investment opens door to fast-growing micromobility market
- Battery-swapping service unlocks new business model for Magna
- Opportunity to advance sustainable urban mobility in India



Recent News

"This is an incredibly exciting time for Magna to contribute to a sustainable future in urban mobility through this investment in Yulu."
Matteo Del Sorbo, EVP and Global Lead for Magna New Mobility

Magna and Cartken to Collaborate on Autonomous Delivery Robots

- Magna to scale Cartken's autonomous delivery robots
- Production at a Magna facility in Michigan
- Additional models and different use-applications expected off same platform



"We continue to identify opportunities in the new mobility ecosystem where we use our capabilities to unlock new growth areas and new business models. This collaboration with Cartken is great example of that approach."

Matteo Del Sorbo, EVP and Global Lead for Magna New Mobility

Recent News

Magna Returns to NAIAS 2022 with all its Power

- Demonstrating its capabilities in electrification, ADAS and new mobility
- First public display of Magna EtelligentForce, electrified pickup truck technology
- Ready for production on mobility applications in 2023



Recent News

"NAIAS is one of the most influential auto shows in the world, making it a great opportunity to showcase Magna's broad expertise and ability to solve the key mobility challenges."

Eric Wilds, Chief Sales & Marketing Officer

Product Systems



BODY & CHASSIS



EXTERIORS



ROOF SYSTEMS



POWERTRAIN



ELECTRONICS

Capabilities

- body systems
- chassis systems
- engineering & testing

Global Footprint

- North America
- South America
- Europe
- Asia

Capabilities

- liftgate modules
- active aerodynamics
- front end modules
- fascia
- front integration panels
- trim
- running boards
- exterior decorative lighting
- engineered glass
- truck bed access
- side doors

Global Footprint

- North America
- Europe
- Asia

Capabilities

- soft tops
- retractable hard tops
- textile folding roofs
- modular roofs
- active spoiler system

Global Footprint

- North America
- Europe
- Asia

Capabilities

- transmission systems
- driveline systems
- metal-forming solutions
- engineering services

Global Footprint

- North America
- South America
- Europe
- Asia

Capabilities

- ADAS technology & features
- ADAS and autonomous driving – scalable products
- electrification

Global Footprint

- North America
- Europe
- Asia

Product Systems



MECHATRONICS



MIRRORS



LIGHTING



SEATING



COMPLETE VEHICLES

Capabilities

- latching systems
- door modules
- window systems
- power closure systems
- handle assemblies
- electronics
- hinges
- wire forming

Global Footprint

- North America
- South America
- Europe
- Asia

Capabilities

- interior mirrors
- exterior mirrors
- camera monitoring systems
- actuators
- door handles
- overhead consoles

Global Footprint

- North America
- Europe
- Asia

Capabilities

- headlamps
- tail lamps & signal lighting
- decorative exterior lighting
- ambient interior lighting
- fog/CHMSL/small lighting
- lighting electronics
- advanced manufacturing technologies

Global Footprint

- North America
- South America
- Europe
- Asia

Capabilities

- complete seating systems
- seat structures, mechanism & hardware solutions
- foam & trim products
- design & development capabilities

Global Footprint

- North America
- South America
- Africa
- Europe
- Asia

Capabilities

- engineering – turnkey solutions from systems and modules to complete vehicle development
- complete vehicle manufacturing – world-class manufacturing from niche to volume production
- energy storage systems – innovative solutions for passenger cars and trucks from conventional up to alternative storage systems

Global Footprint

- North America
- Africa
- Europe
- Asia

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 Anton Mayer CHIEF TECHNOLOGY OFFICER
 Guenther Apfalter PRESIDENT MAGNA EUROPE AND ASIA
 Matteo Del Sorbo EXECUTIVE VICE PRESIDENT, NEW MOBILITY

Customer leadership.

POWER & VISION

BODY EXTERIORS & STRUCTURES

SEATING SYSTEMS

COMPLETE VEHICLES

POWERTRAIN

ELECTRONICS

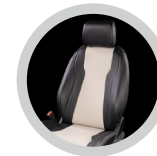
MECHATRONICS,
MIRRORS, LIGHTING

BODY & CHASSIS

EXTERIORS

SEATING

COMPLETE VEHICLES



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PRESIDENT

John O'Hara
PRESIDENT

John O'Hara
PRESIDENT

John Farrell
PRESIDENT

Grahame Burrow
PRESIDENT

John Wyskiel
PRESIDENT

Guenther Apfalter
PRESIDENT

Bill Wardle
GLOBAL VP SALES

Chuck Jurcic
GLOBAL VP SALES

Kevin Monahan
GLOBAL VP SALES

Don Maahs
GLOBAL VP SALES

Frank Potenza
GLOBAL VP SALES

Brian Grady
GLOBAL VP SALES

Kurt Bachmaier
GLOBAL VP SALES

EUROPE

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Tom Skudutis	CHIEF OPERATING OFFICER
Eric Wilds	CHIEF SALES & MARKETING OFFICER
Anton Mayer	CHIEF TECHNOLOGY OFFICER
Guenther Apfalter	PRESIDENT MAGNA EUROPE AND ASIA
Matteo Del Sorbo	EXECUTIVE VICE PRESIDENT, NEW MOBILITY

Customer leadership.

POWER & VISION

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COMPLETE VEHICLES

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Roland Wagendorfer
VP SALES EUROPEAN OEMs
GLOBAL

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Marc Rother
DIRECTOR SALES EUROPEAN
OEMs

MECHATRONICS, MIRRORS, LIGHTING



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Stefano Savi
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MIRRORS/LIGHTING

Ricardo Sandino
SR DIRECTOR SALES & BD
MECHATRONICS

Uwe Behrendt
DIRECTOR SALES
ROOF SYSTEMS

BODY & CHASSIS



John Farrell
PRESIDENT

Martin Blumenstein
VP SALES EUROPE

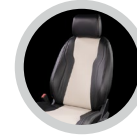
EXTERIORS



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SEATING



John Wyskiel
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Chuck Jurcic
VP SALES EUROPE

COMPLETE VEHICLES



Guenther Apfalter
PRESIDENT

Kurt Bachmaier
VP SALES & MARKETING

CHINA

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Guenther Apfalter	PRESIDENT MAGNA EUROPE AND ASIA
Matteo Del Sorbo	EXECUTIVE VICE PRESIDENT, NEW MOBILITY
Zhen Wu	HEAD OF CHINA

Customer leadership.

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POWERTRAIN



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Sean Xu
ACTING SR. DIRECTOR, SALES,
CHINA

ELECTRONICS



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Weiguang Wang
SR. SALES MANAGER
CHINA

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Aiken Hu
GROUP GENERAL MANAGER,
MIRRORS

Phil Chen
GROUP GENERAL MANAGER,
MECHATRONICS

Henry Zhu
VICE PRESIDENT, SALES
ASIA

BODY & CHASSIS



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Kevin Li
VICE PRESIDENT, CHINA

Jovi Yu
SALES DIRECTOR,
SALES CHINA

EXTERIORS



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Todd Fortner
VICE PRESIDENT,
OPERATIONS ASIA

Nicholas Morgan
VICE PRESIDENT, SALES
ASIA

SEATING



John Wyskiel
PRESIDENT

Jim Chen
VICE PRESIDENT &
MANAGING DIRECTOR, ASIA

David Yang
VICE PRESIDENT, BD & MINORITY
JVS

COMPLETE VEHICLES



Guenther Apfalter
PRESIDENT

Michael Peng
VICE PRESIDENT, CHINA

Shawn Feng
SR. DIRECTOR, SALES
CHINA

Our Foundational Strengths



Manufacturing
Expertise



Innovation and
Start-up Mindset



Disciplined
Profitable Growth



Decentralized
Structure



Our People
and Culture

**Driven
people.
Driving
change.**

Spirit of Entrepreneurship

At its very core, Magna is a company of creators, innovators and problem solvers. Our foundational entrepreneurial mindset empowers our employees to act as owners and respond to the industry transformation with agility and flexibility. This same foundational strength is what also allows us to continuously bring new innovative solutions to market and help usher in a new era of mobility.

Dream big. With us.

The roads of tomorrow will be shaped by those who can envision it. In the right environment, your ideas can turn into industry-changing automotive technologies and improve the lives of people around the world. We can help you do it.

**We'll create the future of mobility, together.
Forward. For all.**



shape the future

You are a part of the design, development and manufacturing of the world's most advanced mobility technology. Innovations that move families, shape communities and improve lives. Regardless of your role or location, you're helping to change the world.



build your career

Every career journey is unique. You have the autonomy to follow your passions, to share your ideas and shape your own career path. Your professional development is our priority.



join the team

You're joining a team where you are supported by a diverse group of friendly and collaborative people, with a shared passion for the work we do. You are part of an entrepreneurial culture, that celebrates your achievements and is built on a foundation of fairness and respect.

Promise Pillars

