Forward Looking Statements

Certain statements in this document constitute "forward-looking information" or "forward-looking statements" (collectively, "forward-looking statements"). Any such forward-looking statements are intended to provide information about management’s current expectations and plans and may not be appropriate for other purposes. Forward-looking statements may include financial and other projections, as well as statements regarding our future plans, strategic objectives or economic performance. Any such forward-looking statements are subject to a number of factors, many of which are beyond our control, and the effects of which can be difficult to predict, including, without limitation:

-• changes in laws and regulations, including those related to vehicle safety, emissions and other matters;
-• current and proposed legislative and regulatory initiatives;
-• regulatory and tax environments;
-• legal claims and/or regulatory actions against us; and
-• antitrust risk;
-• changes in credit ratings assigned to us;
-• our changing business risk profile as a result of increased investment in electrification and autonomous driving, including: higher R&D and engineering costs, costs of securing technology and manufacturing facilities, increased fixed costs, and increased costs related to repair or replacement of defective products,
-• risks related to conducting business through joint ventures;
-• risks related to conducting business through limited partnerships;
-• risks related to conducting business through partnerships;
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Leading the Way in an Evolving Industry

Don Walker
Chief Executive Officer

Auto Industry Evolution

- Most high-tech, complex industry
- Highly regulated, safety product in high volume
- Major focus for most industrialized nations:
  - Taxes, jobs, R&D, capital, technology

Future Trends

**Technology**
- Artificial intelligence
- Virtual / augmented reality
- Internet of Things / connectivity
- Driverless cars (ADAS)
- Advanced robotics
- Advanced materials
- Additive manufacturing
- Drones

**People & Planet**
- Urbanization
- Health care advances
- Aging population
- Global warming
- Solar
- EV / hybrid
- Wealth distribution
  - people / countries
Current Issues

PROTECTIONISM
USMCA
China
Brexit

CLIMATE CHANGE
Regulations
Sustainability

FUTURE MOBILITY
ADAS
New Entrants

Industry evolution: more investment, consolidation, partnership

Our Priorities

World Class Manufacturing
Innovation
Leadership Development

World Class Manufacturing
Drives Our Sales, Profit and Reputation

Program management
250 vehicle launches a year
Continuous improvement
Quality, delivery, sustainability, profits
**World Class Manufacturing**

**Sustainability**

**Environmental Principles**

- Emission Controls
- Water & Energy Conservation
- Waste Management

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**Innovation**

**How We Do Business**

- Product + Process + Materials + Data
- Reputation as forward thinking
- Supplier of Choice

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**Innovation**

**Creative Minds**

2,100+

Patents in last 3 Years
Innovation
Open for Business Mindset

20+
Early Stage Investments

19
University Engagements

Advanced electric motor development with Universities

Innovation
Technology Council

Swamy Kotagiri
Chair

Tony Fadell
Silicon Valley

Mark Fields
Automotive

Christian Tang
ACME Capital

Prof. Dr. Thomas Weber
Daimler BOD

Haitao Zhang
Hasco

People
Magna has a Unique Culture

Operate Like a
Start Up. Innovate Like a
Tech Company.

165,000
Entrepreneurial Employees

13,000
Engineers
People

Leadership Development

Developing future leaders

Cultivating more diverse and inclusive workforce

Employee engagement

People

Strong Leadership Team

Don Walker CHIEF EXECUTIVE OFFICER
Swamy Kotagiri PRESIDENT
Vince Galifi CHIEF FINANCIAL OFFICER
Tom Skudutis CHIEF OPERATING OFFICER
Guenther Apfalter PRESIDENT MAGNA EUROPE
Aaron McCarthy CHIEF HUMAN RESOURCES OFFICER
Riccardo Trecroce CHIEF LEGAL OFFICER
Eric Wilds CHIEF SALES & MARKETING OFFICER
Jim Tobin PRESIDENT MAGNA ASIA
Joanne Horibe CHIEF COMPLIANCE OFFICER

<table>
<thead>
<tr>
<th>SWAMY KOTAGIRI</th>
<th>TOM SKUDUTIS</th>
<th>GUENTHER APFALTER</th>
</tr>
</thead>
<tbody>
<tr>
<td>POWERTRAIN</td>
<td>ELECTRONICS</td>
<td>MECHATRONICS, MIRRORS, LIGHTING</td>
</tr>
<tr>
<td>BODY EXTERIORS &amp; STRUCTURES</td>
<td>BODY &amp; CHASSIS</td>
<td>EXTERIORS</td>
</tr>
<tr>
<td>SEATING SYSTEMS</td>
<td>COMPETE VEHICLES</td>
<td>VEHICLE ENG. &amp; MANUFACTURING</td>
</tr>
</tbody>
</table>

Tom Rucker PRESIDENT
Uwe Geissinger PRESIDENT
John O’Hara PRESIDENT
John Farrell PRESIDENT
Graeme Burren PRESIDENT
Mike Bason/John Veljak PRESIDENT
Frank Klein PRESIDENT
Strategy Overview
Swamy Kotagiri
President

Trends and Drivers Impacting Automotive

- Legislative and regulatory
- Comfort and convenience
- Mobility as a service

Disruption in Industry

- Electrification
- Autonomy
- Smart Mobility
**Mission for our Process and Products…**

- Smarter.
  - Comfort, Convenience and Connectivity
  - Designing and delivering an insured, best-in-class cabin experience

- Cleaner.
  - Efficiency and Sustainability
  - Optimizing the use of energy to meet the needs of our customers and our planet

- Safer.
  - Active and Passive Safety
  - Engineering protection and peace-of-mind for all who share the road

- Lighter.
  - Lightweight Material and Science
  - Driving instrumentation and quality through innovative mass reduction

**Affordable.**

- Development and Manufacturing Efficiency
  - Align and optimize processes for the development and manufacture of products

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**Complete Vehicle to Specific Products**

- Flexibility in a changing market
- Deliberate product line strategy
- Overall systems approach

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**Systems Approach**

- Defining Problem Statements
- Balancing Functionality & Requirements
- Technology Platforms & Building Blocks
- Optimized Products
CASE STUDY:
Influence of Electrification on Product Lines

Architecture | Packaging | Optimized Products
--- | --- | ---
ICE | FLAT UNDERBODY | FLAT UNDERBODY
PHEV | SEAT WITH OPTIMIZED HEIGHT | SEAT WITH OPTIMIZED HEIGHT
BEV | E-DRIVE | E-DRIVE

PACKAGING BATTERY IN VEHICLE INFLUENCES VARIOUS SYSTEMS

CASE STUDY:
Influence of Electrification on Product Lines

Architecture | Light Weighting | Optimized Products
--- | --- | ---
ICE | BATTERY TRAY | BATTERY TRAY
PHEV | LIFTGATES | LIFTGATES
BEV | LIGHTWEIGHT DOOR | LIGHTWEIGHT DOOR

CHANGING PROPULSION DRIVES DIFFERENT WEIGHT DISTRIBUTION

CASE STUDY:
Cost Optimization for Emission Reduction

CUSTOMER 1

CUSTOMER 2

Varies by:
- Region
- OEM fleet mix
- Vehicle segment
- Volume
- Invested capital

MULTIPLE SOLUTIONS TO OEM/INDUSTRY CHALLENGES
CASE STUDY: Influence of ADAS/Autonomy on Product Lines

- Architecture
- Integrated Sensors
- Optimized Products

- CLEARVIEW MIRROR
- ADAPTIVE DRIVING BEAM
- INTEGRATED CAMERAS

MATERIAL AND PROCESS INNOVATION FOR INTEGRATED SENSORS

CASE STUDY: Influence of Electric Architecture on Product Lines

- Future E/E Architecture
- Topology Evolution
- Optimized Products

- DISTRIBUTED ARCHITECTURE
- SATELLITE ARCHITECTURE

FLEXIBLE, SCALABLE, MODULAR PRODUCTS FOR EVOLVING ARCHITECTURE

CASE STUDY: Influence of Smart Mobility on Product Lines

- Eco System
- Operating Efficiency
- Optimized Products

- RECONFIGURABLE SEAT
- SMARTACCESS™
- COMPLETE VEHICLE INTEGRATION

TECHNOLOGY BUILDING BLOCKS FOR FUTURE MOBILITY
Breadth in Manufacturing Excellence

80+ materials
50+ processes

PRODUCT FUNCTIONALITY AND AFFORDABILITY – MATERIAL AND PROCESS AGNOSTIC

Advanced Manufacturing Initiatives

- Automation
- Logistics and handling
- Joining
- Materials
- Digitization
- Data analytics

INNOVATION PIPELINE FOR FACTORY OF THE FUTURE

IN SUMMARY

Magna Brings a Unique Approach

- Breadth & depth of capabilities
- Cohesive strategy
- One Magna leading the way
Financial Outlook* – Key Assumptions

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Automotive Light Vehicle Production (millions of units)</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• North America</td>
<td>16.3</td>
<td>16.3</td>
</tr>
<tr>
<td>• Europe</td>
<td>20.8</td>
<td>21.6</td>
</tr>
<tr>
<td><strong>U.S. Foreign Exchange Rates</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Cdn</td>
<td>0.750</td>
<td>0.750</td>
</tr>
<tr>
<td>• Euro</td>
<td>1.100</td>
<td>1.100</td>
</tr>
<tr>
<td>• RMB</td>
<td>0.142</td>
<td>0.142</td>
</tr>
</tbody>
</table>

**Acquisitions/Destitutions**
- No material unannounced acquisitions / divestitures

* Our 2020 outlook remains unchanged from the outlook provided on January 16, 2020. We have not included any adjustment to our outlook related to COVID-19 (coronavirus), as it is difficult to forecast when our customers’ facilities in China will be fully operational, their ability to recover lost production, the risk of supply chain disruptions in the event that Chinese factories are unable to resume normal operations promptly, any adverse impact on the economy in China and/or the possibility that the economies of other regions could be adversely impacted by any further COVID-19-related slowdown in China.
**BODY EXTERIORS & STRUCTURES**

**Continued Growth, Margins Improving**

<table>
<thead>
<tr>
<th>Year</th>
<th>Sales ($Billions)</th>
<th>Adjusted EBIT Margin (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2019</td>
<td>16.5</td>
<td>7.9</td>
</tr>
<tr>
<td>2020F</td>
<td>16.0-16.8</td>
<td>7.7-8.1</td>
</tr>
<tr>
<td>2022F</td>
<td>17.5-18.5</td>
<td>8.1-8.6</td>
</tr>
</tbody>
</table>

Unweighted Global LV Production CAGR = ~2%
(Weighted Global LV Production CAGR = ~0.5%)

1 Excluding other expense (income), net

**POWER & VISION**

**Further Growth and Significant Margin Expansion**

<table>
<thead>
<tr>
<th>Year</th>
<th>Sales ($Billions)</th>
<th>Adjusted EBIT Margin (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2019</td>
<td>11.0</td>
<td>6.6</td>
</tr>
<tr>
<td>2020F</td>
<td>10.7-11.3</td>
<td>7.9-8.3</td>
</tr>
<tr>
<td>2022F</td>
<td>11.5-12.3</td>
<td>10.1-10.6</td>
</tr>
</tbody>
</table>

Unweighted Global LV Production CAGR = ~2%
(Weighted Global LV Production CAGR = ~0.5%)

1 Excluding $0.4B in sales of Fluid Pressure & Controls (FP&C) business unit sold at end of Q1, 2019
2 Excluding other expense (income), net

**SEATING SYSTEMS**

**Strong Growth Above Market, Recovering Margins**

<table>
<thead>
<tr>
<th>Year</th>
<th>Sales ($Billions)</th>
<th>Adjusted EBIT Margin (%)</th>
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</thead>
<tbody>
<tr>
<td>2019</td>
<td>5.6</td>
<td>5.6</td>
</tr>
<tr>
<td>2020F</td>
<td>5.7-6.1</td>
<td>5.5-6.0</td>
</tr>
<tr>
<td>2022F</td>
<td>6.3-6.8</td>
<td>5.9-6.5</td>
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Unweighted Global LV Production CAGR = ~2%
(Weighted Global LV Production CAGR = ~0.5%)

1 Excluding other expense (income), net

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4 Unweighted Global LV Production CAGR = ~2%
(Weighted Global LV Production CAGR = ~0.5%)
Program Launches Completed, Focusing on Efficiencies

**Sales**

<table>
<thead>
<tr>
<th>Year</th>
<th>2019</th>
<th>2020F</th>
<th>2022F</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales ($Billions)</td>
<td>6.7</td>
<td>6.0-6.4</td>
<td>5.7-6.4</td>
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</table>

Unweighted Global LV Production CAGR = ~2%
(Weighted Global LV Production CAGR = ~0.5%)

**Adjusted EBIT Margin**

<table>
<thead>
<tr>
<th>Year</th>
<th>2019</th>
<th>2020F</th>
<th>2022F</th>
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<tbody>
<tr>
<td>(%)</td>
<td>2.1</td>
<td>2.3-2.8</td>
<td>2.3-2.9</td>
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</table>

Equity Income ($M) 10-20

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Agenda

- Outlook by segment
- Consolidated outlook
- Capital allocation

Magna’s Consolidated Sales Expected to Grow

**Magna Consolidated Sales**

<table>
<thead>
<tr>
<th>Year</th>
<th>2019</th>
<th>2020F</th>
<th>2022F</th>
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<tbody>
<tr>
<td>($Billions)</td>
<td>39.1</td>
<td>38.0-40.0</td>
<td>40.5-43.5</td>
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Unweighted Global LV Production CAGR = ~2%
(Weighted Global LV Production CAGR = ~0.5%)

---

1 Excluding $0.4B in sales of FP&C business unit sold at end of Q1, 2019
Consolidated EBIT Margin %\(^1\) Expanding

<table>
<thead>
<tr>
<th>Year</th>
<th>2019</th>
<th>2020F</th>
<th>2022F</th>
</tr>
</thead>
<tbody>
<tr>
<td>Equity Income (SM)</td>
<td>178</td>
<td>130-175</td>
<td>175-230</td>
</tr>
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</table>

\(^1\) Excluding other expenses (income), net

Returns Expected to Increase

Return On Invested Capital\(^1\)

<table>
<thead>
<tr>
<th>Year</th>
<th>2019</th>
<th>2020F</th>
<th>2022F</th>
</tr>
</thead>
<tbody>
<tr>
<td>Return on Invested Capital</td>
<td>~12%</td>
<td>~13%</td>
<td></td>
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</tbody>
</table>

\(^1\) Return on Invested Capital = Tax-Effect Return on Funds Employed (@25%)
Return on Funds Employed = Adjusted EBIT / Assets Employed

Agenda

Outlook by segment

Consolidated outlook

Capital allocation
Capital Allocation Principles Unchanged

1. Maintain Strong Balance Sheet
   - Preserve liquidity and high investment grade credit ratings
   - Maintain flexibility to invest for growth

2. Invest for Growth
   - Organic opportunities
   - Innovation
   - Acquisitions that fit product strategy

3. Return Capital to Shareholders
   - Continued dividend growth over time
   - Repurchase shares with excess cash

Relatively Level Capital Spending Through Outlook

<table>
<thead>
<tr>
<th>Year</th>
<th>Capital Spending (Billions)</th>
<th>% of Sales</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>1.8</td>
<td>~5.25</td>
</tr>
<tr>
<td>2017</td>
<td>1.9</td>
<td>5.12</td>
</tr>
<tr>
<td>2018</td>
<td>1.7</td>
<td>4.04</td>
</tr>
<tr>
<td>2019</td>
<td>1.4</td>
<td>3.65</td>
</tr>
<tr>
<td>2020F</td>
<td>~1.7</td>
<td>~1.7</td>
</tr>
<tr>
<td>2021F</td>
<td>~1.7</td>
<td>~1.7</td>
</tr>
<tr>
<td>2022F</td>
<td>~1.7</td>
<td>~1.7</td>
</tr>
</tbody>
</table>

Continued Strong Free Cash Flow Generation

<table>
<thead>
<tr>
<th>Year</th>
<th>Free Cash Flow (Billions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>1.1</td>
</tr>
<tr>
<td>2017</td>
<td>1.2</td>
</tr>
<tr>
<td>2018</td>
<td>1.6</td>
</tr>
<tr>
<td>2019</td>
<td>2.3</td>
</tr>
<tr>
<td>2020F</td>
<td>1.4-1.6</td>
</tr>
<tr>
<td>2021F</td>
<td>1.4-1.6</td>
</tr>
<tr>
<td>2022F</td>
<td>~$5.5B (2020-2022) &gt;30% of Market Cap</td>
</tr>
</tbody>
</table>

1. Capital Spending is based on the level of business reflected in our sales outlook.
2. Free Cash Flow is Cash from Operating Activities plus proceeds from normal course dispositions of fixed and other assets minus capital spending minus investment in other assets.
Projected Operating Cash Flow Uses 2020-2022: A Balanced Approach

External Investments and Share Repurchases
- 35-40%

Net Internal Investments
- 50-55%

An Attractive Dividend
- 10-15%

Plus debt capacity increases as EBITDA grows

Dividend Growth Remains a Priority

Annualized Dividend
($ per share)

Q410 | Q411 | Q412 | Q413 | Q414 | Q415 | Q416 | Q417 | Q418 | Q419
--- | --- | --- | --- | --- | --- | --- | --- | --- | ---
0.50 | 0.55 | 0.64 | 0.76 | 0.88 | 1.00 | 1.12 | 1.32 | 1.46 | 1.60

CAGR: 14%

Proven Track Record of Returning Capital to Shareholders

2017-2019

Dividends
- $1.3B

Share Repurchases
- $4.4B
  - 85 million shares

Returned
- $5.7B
  - Since 2017

~22% of shares repurchased in 3 year period

1 Based on Q4 run rate
**IN SUMMARY:**

**Delivering Powerful Growth in Earnings and Strong Cash Flow**

- **Continued Growth**
  - Growth in sales despite relatively level vehicle production in our key markets

- **Margins Improving**
  - Margin expansion expected throughout our outlook period

- **Strong Cash Flow**
  - Focused on cash conversion
  - Expect ~$5.5 billion free cash flow generation (2020-2022)
  - Substantial cash resources for external investments and returning capital to shareholders

---

**APPENDIX**

**Financial Outlook**

<table>
<thead>
<tr>
<th>(U.S. GAAP)</th>
<th>(Billions, unless otherwise noted)</th>
<th>2020</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Sales</td>
<td></td>
<td>38.0 – 40.0</td>
<td>40.5 – 43.5</td>
</tr>
<tr>
<td>EBIT Margin %</td>
<td></td>
<td>6.7% – 7.0%</td>
<td>7.6% – 8.0%</td>
</tr>
<tr>
<td>Equity Income</td>
<td></td>
<td>130M – 175M</td>
<td>175M – 230M</td>
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<tr>
<td>Interest Expense</td>
<td></td>
<td>~85M</td>
<td></td>
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<tr>
<td>Tax Rate</td>
<td></td>
<td>~24.5%</td>
<td></td>
</tr>
<tr>
<td>Net Income Attributable to Magna</td>
<td></td>
<td>1.8 – 2.0</td>
<td></td>
</tr>
<tr>
<td>Capital Spending</td>
<td></td>
<td>~1.7</td>
<td></td>
</tr>
</tbody>
</table>
Power & Vision
Update
Powertrain

Tom Rucker
President

Agenda

Business overview

Market positioning

Strategy going forward

Magna Powertrain at a Glance

A Leader in Bringing Power to the Wheels

- Sales: $5.7* Billion (2019)
- Manufacturing: 45 Global Sites
- Engineering: 21 Global Sites
- Employees: ~25,000 Skilled Employees
- Market Position: #1 In Our Key Products

* Excludes Fluid Pressure & Controls (FP&C) business which we disposed of in 2019; Magna Powertrain consolidated sales + sales at 100% for unconsolidated entities is $8.6 Billion
Leading Powertrain Solutions

<table>
<thead>
<tr>
<th>Traditional Products</th>
<th>Electrified Products</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manual Transmissions (MT)</td>
<td>Hybrid DCT (HDT) (SOP 2021)</td>
</tr>
<tr>
<td>Dual Clutch Transmissions (DCT)</td>
<td>Electric Drive Systems (eDS) (SOP 2020)</td>
</tr>
<tr>
<td>4-Wheel Drive Systems (4WD)</td>
<td></td>
</tr>
<tr>
<td>All-Wheel Drive Systems (AWD)</td>
<td></td>
</tr>
</tbody>
</table>

Global #1 in Transmissions*

**Well Diversified Business with OEM Customers Globally**

*Our estimated positions as an independent (i.e. non OEM-affiliated) supplier

<table>
<thead>
<tr>
<th>By Customer</th>
<th>2019 Sales*</th>
</tr>
</thead>
<tbody>
<tr>
<td>BMW 13%</td>
<td>Volkswagen 9%</td>
</tr>
<tr>
<td>Daimler 14%</td>
<td>General Motors 12%</td>
</tr>
<tr>
<td>Ford Motor 16%</td>
<td>Other 12%</td>
</tr>
<tr>
<td>Fiat-Chrysler 6%</td>
<td></td>
</tr>
<tr>
<td>Hyundai 2%</td>
<td></td>
</tr>
<tr>
<td>Renault/Nissan 8%</td>
<td></td>
</tr>
<tr>
<td>Tata 1%</td>
<td></td>
</tr>
<tr>
<td>Chinese OEMs &amp; JVs 7%</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>By Region</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Europe 57%</td>
<td>Asia 15%</td>
</tr>
<tr>
<td>North America 28%</td>
<td></td>
</tr>
</tbody>
</table>

*Includes consolidated sales + sales at 100% for unconsolidated entities

...With Products Supporting Well-Known Brands and Models

**4WD**

- Exclusive Provider to BMW Rear-Wheel Drive (RWD): 3-7 Series, including X and M Series
- General Motors: Large and Mid-size trucks and SUVs
- Daimler RWD: C-Class, E-Class, S-Class, GLC, GLE, G-Wagon
- Jeep RWD: Grand Cherokee, Wrangler, Gladiator

**AWD**

- Premium AWD Customers Include
  - Audi Front-Wheel Drive (FWD): A-Series, Q-Series and TT
  - Daimler FWD: A-Class, B-Class, CLA, and GLA
  - Nissan: Murano and Pathfinder
  - Hyundai: Santa Fe and Kia Sportage

**DCT**

- Exclusive Provider to BMW Front-Wheel Drive
- Ferrari

- Other Customers Include
  - Daimler
  - PSA
  - Ford
  - Brilliance
  - Chery
  - Geely
  - Great Wall
BMW Platform Award – Largest Transmissions Award In Company History

- Transmission technologies for front-wheel drive platforms
- Scalable DCT, including hybrid transmission variants
- 170 different vehicle applications

Agenda

Business overview

Market positioning

Strategy going forward

Global Powertrain Electrification Trends: Our Portfolio Meets Global OEM Needs

Powertrain Electrification by Region 2025*

<table>
<thead>
<tr>
<th>Region</th>
<th>ICE</th>
<th>MICROHYBRID</th>
<th>MLHYBRID</th>
<th>HEV</th>
<th>PHEV</th>
<th>EV</th>
</tr>
</thead>
<tbody>
<tr>
<td>China</td>
<td>10-13%</td>
<td>8-11%</td>
<td>-1%</td>
<td>48-49%</td>
<td>26-34%</td>
<td></td>
</tr>
<tr>
<td>EU</td>
<td>10-13%</td>
<td>11-16%</td>
<td>1-6%</td>
<td>75-78%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>USA</td>
<td>1-4%</td>
<td>31-61%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Key Trends

- eMobility growth is accelerating:
  - 6M Battery Electric Vehicles (BEVs) in 2025; however, ~90% of all vehicles produced will still use an ICE for propulsion → Traditional Products
  - eDrive Systems begin to replace traditional AWD systems in Front Wheel Drive architectures
  - CO₂ emission requirements drive 48V architectures (28% of global fleet in 2025) → Hybrid DCTs
  - Zero Emission Vehicle (ZEV) requirements drive high voltage PHEVs and EVs → eDrives & Dedicated Hybrid Transmissions (DHT)

* Based on Magna Fleet Analysis October 2019
## Market Forecast to 2025 – Shifting, but Overall Growth

### Production Units in Millions*

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Diesel use continues to decline (often paired with MTs) and changing consumer preferences</td>
<td>28.2</td>
<td>10.2</td>
<td>1.5</td>
<td>Local decline in MTs</td>
</tr>
<tr>
<td>4-Wheel Drive</td>
<td>7.8</td>
<td>9.3</td>
<td></td>
<td>Leverage installed base</td>
</tr>
<tr>
<td>Maintain position as world’s largest independent transfer case supplier</td>
<td>0.2</td>
<td>1.5</td>
<td></td>
<td>Transition to eAWD</td>
</tr>
<tr>
<td>All-Wheel Drive</td>
<td>9.9</td>
<td>10.2</td>
<td></td>
<td>Growth in hybrid transmissions</td>
</tr>
<tr>
<td>Magna’s product portfolio supports the transition to eAWD</td>
<td>2.8</td>
<td>11.2</td>
<td></td>
<td>Growth in eDS products</td>
</tr>
<tr>
<td>Dual Clutch Transmissions</td>
<td>8.8</td>
<td>12.2</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Leverage scalable products and building blocks to increase sales in Hybrid DCTs and Dedicated Hybrid Transmissions</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Electric Vehicle / Plug-in Hybrids (EV/PHEV)</td>
<td>0.8</td>
<td>5.1</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Magna continues to innovate and expects to become one of the top suppliers in the electrified powertrain systems space</td>
<td>2.2</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* Sources: IHS Alt. Propulsion & Magna Driveline Database November 2019

### Agenda

- Business overview
- Market positioning
- Strategy going forward

### Strategy Going Forward

1. Maintain #1 position in key products (4WD/AWD, DCT)
2. Leverage system integration know-how and scalability approach to transition to electrified products
3. Increase vertical integration to improve competitiveness
4. Strong innovation pipeline focusing on emerging technologies
STRATEGY #1
Maintain #1 Position in Key Products

We have already secured significant awards on key products
• Substantial 4WD contracts awarded through 2030 in both Europe and North America
• BMW award secures high volume DCT business beyond 2025

Additional awards pending
• Leveraging our proven track record to deliver high volume, high quality traditional products at competitive prices to our OEM customers

Our key products remain strong going forward and provide the foundation for funding future electrified products

STRATEGY #2
Magna’s Scalability Approach

Modular & Scalable Building Blocks
- Parklock
- Clutches & Dampers
- Housing & Covers
- Actuation Systems
- Hydraulics
- Gearsets & Differentials
- SW & Control Algorithms
- Electric Drive (Traction Motor and Inverter)
- Control HV & Actuation

Modular & Scalable Products
- MT
- DCT
- 48V HDT
- HV DHT
- 4WD
- AWD
- 48V eAWD
- HV eDS

Utilization of red building blocks enables a scalable solution for our new electrified products

STRATEGY #2
Initial Awards Confirm Electrification Strategy

Leading Brand in China*
• New EV Platform, HV eDrive, SOP 2020

Global OEM*
• HV eDrive, SOP 2023
  – Additional PHEV variant likely to be added

BMW Group
• Transmission technologies for front-wheel drive platform
  – Including hybrid transmission variants

European Program
• 48V Hybrid DCT, SOP 2021
  – Usage may be extended globally

Significant contribution to our 2025 sales expected to come from eMobility products**

* Through joint venture with Hasco  ** Includes consolidated sales + sales at 100% for unconsolidated entities
STRATEGY #3
Increasing Competitiveness Through Vertical Integration

- ECUs for high-volume 4WD transfer cases
- Clutch modules
- eMotors and inverters for hybrid transmissions and eDrive systems

Vertical integration strengthens competitiveness by enabling increased design integration and provides value-add on key building blocks

STRATEGY #4
Strong Product Innovation Pipeline

**Dedicated Hybrid Transmission (DHT)**
- Purpose-built for full hybrid functionality including extended zero emission driving
- Fulfills package requirements of future BEV platforms
- 2025 addressable market: **2.3M units**

**Next Generation eDrive System**
- Technology developments focused on best-in-class efficiency and cost
- Primary and secondary eDrives for global market needs
- Large addressable market

IN SUMMARY
Positioned to Win in Powertrain Electrification

- Building on market leadership with a well positioned product portfolio, global footprint and strong customer relationships
- Key strategic initiatives support additional growth and transition to electrified products
  - Modular and scalable building blocks
  - Increased vertical integration
  - Focused investment in innovation and new technologies
- Significant awards in electrified powertrain space with major OEMs
Electronics
Sharath Reddy
Sr. Vice President

Agenda

Magna Electronics today

Market trends impacting our business

Strategy moving forward

Magna Electronics At a Glance

Two Business Lines
2019 Sales ~$750M

ADAS $535M
Other Electronics $215M

Locations – By Region

~2,800 Employees
>1,200 Engineers
Product Portfolio is Positioned for Growth

### ADAS
Expanding from Cameras to full ADAS Portfolio
- Rear / Surround Camera
- Front Camera
- LiDAR

<table>
<thead>
<tr>
<th>ICON RADAR™</th>
<th>Domain Controller</th>
<th>System Fusion</th>
</tr>
</thead>
</table>

### Other Electronics
Largely Intercompany
- Powertrain Control Units
- Mechatronics, Mirrors & Lighting

### Key Product & Technology Recognition Updates

#### Key New Product / Business Awards
- Industry-First EyeQ5 Front Camera program (European OEM)
- EyeQ4 Front Camera program (European OEM)
- Surround View System programs (European & Japanese OEMs)
- Industry-First Solid-State LiDAR program (European OEM)
- First interior CLEARVIEW™ mirror program on 2 models, cross-Magna collaboration to include rear camera and ECU

#### Industry Technology Recognition

2019 (2) PACE Award Finalists
LiDAR, Augmented Reality Camera

2018 PACE Award Winner
Trailer Angle Detection (Ford)

### Key Organization, Footprint, and Plant Award Updates

- JV Established for mini-LED Light Source Product
- New design center in Pune, India
- New 230,000 sq. ft. manufacturing facility in Holly, Michigan

#### Plant Manufacturing & Quality Awards
- GM Supplier Quality Excellence Award (7th time)
- VW Group Good Partnership Recognition
- Dongfeng Peugeot-Citroën Automobile Quality System Basic+ Best Practices Recognition Award
- GM Customer Care & Aftersales On-time Shipping Award
- IP Asia Golden Qualified Manufacturers List Award
Strengthening New Product Launch Capability

Challenges
- Test and validation requirements
- Rapid ramp-up of engineering footprint in Europe
- Concurrent development and industrialization of new and complex technology

Actions Taken / Planned
- Strengthened leadership team and engineering bench-strength
- Deployed global support resources to bridge capabilities
- Expanded data center in Europe
- Continuous collaboration with customer

Result: Strong market position in LiDAR and Advanced Front Camera

Agenda

Magna Electronics today

Market trends impacting our business

Strategy moving forward

Product Portfolio is Aligned to Mobility Megatrends

ADAS / Autonomy
- Consumer demand, NCAP and NHTSA regulations drive increased ADAS/AD dollar content
- Leapfrog technology with first digital imaging ICON RADAR and Solid-State LiDAR enables Magna to transform from leading camera supplier to complete ADAS systems provider

Vehicle Electrification
- Higher volumes of hybrid and full electric vehicles
- Electrification of vehicle components continues to grow
Well Positioned in Large & Growing ADAS/AD Market*

Additional feature content drives double digit growth rates

Sources: 2019: IHS Markit, January 2020; 2025: Magna Internal Forecast based on internal study and IHS Markit forecast, January 2020; 2030: Magna Internal Forecast

* Levels of driving autonomy as defined by SAE classifications, including additional Magna analysis/classifications; percentages represent vehicle units produced at each AD level

Agenda

Magna Electronics today

Market trends impacting our business

Strategy moving forward

STRATEGY #1
Transform Magna into a Full ADAS System Supplier
STRATEGY #1

Modest Near-Term Growth, Accelerating 2022+

ADAS Sales Growth Outlook

- 2019: $535M, 7-9% CAGR
- 2022F: $650-700M, 13-15% CAGR
- 2023F: $875-925M
- 2025F: $1.2-1.4B

STRATEGY #1

ADAS Sales are Expected to Diversify

2019

- Front Cameras
- Rear View Cameras
- Surround View Systems

2025F

- LIDAR
- Radar
- Domain Controllers
- Rear View Cameras
- Surround View Systems
- Front Cameras

STRATEGY #2

Other Electronics Growth Strategy

Magna Powertrain  Magna Seating  Magna Exteriors  Magna Lighting  Magna Mirrors / Mechatronics

ECUs = Electronic Control Units

Magna Electronics
IN SUMMARY

Positioned for Significant Growth Moving Forward

- Leveraging strength in vision-based systems to transform business into full ADAS supplier
  - Strong position in a fast-growing market
- Strengthened product launch capability
- Focused on lower levels of autonomy in near term
  - Continue to monitor L4/5 market to assess timing of future investments
- Other Electronics business growing through increased cross-Magna collaboration
Agenda

Business overview

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Strategy going forward

Our Business At a Glance

- Three global core product areas
  - Lighting
  - Mirrors
  - Mechatronics
- 19 countries / 63 manufacturing facilities
- Positioned for trends in future mobility with electronics content driving growth
- Strong profitability, cash flow conversion and return on investment
**Diverse Sales by Customer / Region – 2019**

**By Customer**

- GM 20%
- FCA 15%
- Daimler 12%
- BMW 10%
- VW 9%
- RNMA 5%
- Ford 8%
- Toyota 2%
- Honda 3%
- Geely 3%
- China Dom. 3%
- Other 10%

**By Region**

- North America 48%
- Europe 31%
- Asia 17%
- South America 4%

**Performance Highlights – Lighting**

- Globalized our lighting business
  - 12 plants across all key regions
  - 3 core engineering centers
  - 15 customers
- Acquisition of OLSA
  - footprint in Europe, China, Brazil and Mexico
  - solidified Magna as a leader in technology for rear lighting
- Acquisition of engineering center in Czech Republic
  - focused on forward lighting growth globally
- Increased investment in advanced technologies with over 250 engineers globally

**Performance Highlights – Mirrors**

- Enhancing global footprint with launch of new facilities
  - completed: Slovakia, Thailand
  - planned: Morocco, Macedonia
- Awarded first CLEARVIEW™ inside mirror contract on two models
  - complete Camera Monitoring System (CMS) including inside mirror and rear camera
- First to market Trailer Tow mirror
  - 4-link power with auto adjust
  - secured with multiple customers
- Investing in new technologies
  - advanced overhead consoles
  - integration of driver distraction software
Performance Highlights – Mechatronics

- Strengthened position in SMARTACCESS™ portfolio with acquisition of motion control software
- Secured JV with BHAP in China for door module growth, new customer contracts
- Opened new engineering center focused on mechatronic systems in Suzhou, China
- SMARTLATCH™ momentum
  - 13 awarded models across 7 brands

Agenda

- Business overview
- Market positioning
- Strategy going forward

Strong Technology Position in Key Product Areas

- Rear Lighting
- Mirrors
- Latching

Globally ranked #1
Unique Opportunity: The Future of Rear Vision

- Commissioned independent research on the future of outside mirrors
  - Potential camera monitoring system penetration of ~5% by 2030
- Magna’s competitive advantage
  - Leading outside mirror supplier
  - Electronics expertise in ADAS and camera systems
  - Capability to engineer a complete system solution
- Engaged in rear vision activity with multiple OEMs

Magna is positioned to be a leader in this technology

New Features / Technologies Driving Content Growth

- Premium feature take rates are increasing

Sensors for SMARTACCESS™

- Short Range Radar
  - Non-contact detection
- Radar Access Sensor
  - Liftgate activation
- Advanced Capacitive Sensor
  - Vehicle access

Superior performance in all environmental conditions
1. Expanding Lighting Business

- Safety and design trends are increasing content
- Globalize forward lighting and increase market share
- Magna advantage through cross group synergies for advanced technologies
1. Investing in Advanced Lighting Technology

Adaptive Driving Beam
- Increased safety and uniform high beam without glaring other vehicles
- Forward camera vision inputs determine object location and adapts to reduce glare

FLECSFORM™
- Micro LEDs that enable uniform lighting in an extremely thin package
- Flexible substrate to allow for complex shapes and unique styling
- Performance benefits over OLED
- Magna cross group synergy

2. Growth in Rear Vision Content Per Vehicle

<table>
<thead>
<tr>
<th>Inside Mirror</th>
<th>$5 - $150</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Auto dimming glass</td>
<td></td>
</tr>
<tr>
<td>2. Memory actuator</td>
<td></td>
</tr>
<tr>
<td>3. Capacitive touch</td>
<td></td>
</tr>
<tr>
<td>4. Frameless glass</td>
<td></td>
</tr>
<tr>
<td>5. Microphone</td>
<td></td>
</tr>
<tr>
<td>6. Speaker</td>
<td></td>
</tr>
<tr>
<td>7. Telematics</td>
<td></td>
</tr>
<tr>
<td>8. Interior lighting</td>
<td></td>
</tr>
<tr>
<td>9. Electronic module</td>
<td></td>
</tr>
<tr>
<td>10. Backup video</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Outside Mirror</th>
<th>$60 - $450</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Cameras</td>
<td></td>
</tr>
<tr>
<td>2. Blindzone indicator</td>
<td></td>
</tr>
<tr>
<td>3. Auto dimming glass</td>
<td></td>
</tr>
<tr>
<td>4. Mirror actuator</td>
<td></td>
</tr>
<tr>
<td>5. Powerfold actuator</td>
<td></td>
</tr>
<tr>
<td>6. Turn signal</td>
<td></td>
</tr>
<tr>
<td>7. Logo / ground lighting</td>
<td></td>
</tr>
<tr>
<td>8. Sensors</td>
<td></td>
</tr>
<tr>
<td>9. Material finish</td>
<td></td>
</tr>
<tr>
<td>10. Forward lighting</td>
<td></td>
</tr>
<tr>
<td>11. Rear lighting</td>
<td></td>
</tr>
<tr>
<td>12. Power extend actuator</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Inside CMS</th>
<th>$150 - $250</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Outside CMS</th>
<th>$200 - $600</th>
</tr>
</thead>
</table>

- Premium feature take rates increasing
- High level of electronics integration
- Engaged in activity with multiple OEMs on CMS
- We continue to lead the SUV and truck segments and commercialize first to market technology
3. Vehicle Access Trends Driving Growth

**Growth Drivers**

- Increasing comfort and convenience features
- Well positioned product portfolio with complete system expertise
- SMARTACCESS™ platform enables unique vehicle access experiences
- Leader in motion control software and sensing
- Power doors gaining momentum with multiple new awards

---

**SUMMARY**

**Why This Is A Great Business**

- Positioned for future mobility with electronics content driving growth
- Strong technology position and sales growth across all product areas
- Continued strong profitability, cash flow conversion and return on investment
Body Exteriors & Structures
Update
Body & Chassis

John Farrell
President

Agenda

Business overview

Market position

Strategy going forward

A Leader in Vehicle Body and Chassis Structures

• Unique business capable of providing complete body and chassis assemblies globally
• Leading forming and joining technologies for steel and aluminum
• Highly relevant to future mobility
AT A GLANCE

A Leader in Vehicle Body and Chassis Structures

2019 sales $10.0B
Manufacturing facilities 89

>44,000 employees in 20 countries

Stable, profitable business with leading market positions and strong cash flow generation

Diverse Global Customer Base

By Customer

2019 Sales

By Region

Supplying products around the globe for all customers

Leveraging Steel and Aluminum Forming and Joining Technologies

<table>
<thead>
<tr>
<th>Chassis</th>
<th>Body-In-White (BIW)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Frames, front and rear cradles, cross members, control arms, twist axles</td>
<td>Non-Class A EV battery trays, pillars, door rings, front-end structural modules, rails, shock towers, underbodies, floors, bumpers, complete body-in-white assemblies</td>
</tr>
<tr>
<td>Class A Bodysides, decklids, doors, roofs, hoods, liftgates, panels, rockers</td>
<td></td>
</tr>
</tbody>
</table>

GM
BMW
Daimler
FCA
VW
Ford
Other
Rest of World
Asia
Europe
North America
Our Competitive Edge – Global Capabilities in All Key Areas

<table>
<thead>
<tr>
<th>Global Innovator</th>
<th>Recognized globally as an innovator in all aspects of vehicle body and chassis structures – Bringing products to market that provide our customers a competitive edge</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lightweighting and Joining</td>
<td>Developing new product, process and joining technologies – The right material in the right place for mass reduction without compromising OEM styling and performance</td>
</tr>
<tr>
<td>Material Development</td>
<td>Leveraging existing product knowledge with the use of new materials – Application of new steel and aluminum grades</td>
</tr>
<tr>
<td>Design and Engineering</td>
<td>Global industrial design and product engineering capabilities – Helping our customers boldly imagine and create the car of the future</td>
</tr>
<tr>
<td>Manufacturing Processes</td>
<td>Continued leadership in manufacturing processes – Deep foundation in core manufacturing principles – Cost-competitive solutions in a vast array of processes</td>
</tr>
</tbody>
</table>

Our Competitive Edge at Work

**Acura RDX Double Door Ring**
- 2019 Acura RDX has the world’s first hot stamped inner and outer door ring system
- Cosma’s simulation expertise helped reduce customer’s overall investment
- 2019 Automotive News PACE Award finalist

**GM T1xx Frame**
- Reduced mass by >10\(^\text{th}\) from previous generation (~30kg of mass)
- Worked closely with customer to identify and implement down-gauging and design optimization opportunities
- Utilization of alternative materials / technology
- Effective use of high strength steel

Agenda

- Business overview
- Market position
- Strategy going forward
Well-Positioned to Capitalize on Industry Trends

### OEM outsourcing
- OEMs increasing focus on electrification, platform design, and autonomous and shared mobility

### Mobility
- Chassis and body components will continue to be relevant in mobility
- Trend may shorten the replacement cycle of the vehicles in use

### Lightweighting
- The development of fuel-efficient vehicles is key growth trend
- BIW and chassis components are critical to reduce vehicle weight and achieve CO2 emissions targets

### Electrification
- OEMs increasing their focus on hybrid and electric vehicles
- Battery frame manufacturing and weight reduction opportunities

### Safety requirements
- Increased use of technologies like hot stamping and high strength steels to improve vehicle safety and reduce weight

Positive Impact

---

Leader in Core Products in Core Markets – Further Share Growth Opportunities in China & RoW

<table>
<thead>
<tr>
<th>Body</th>
<th>North America</th>
<th>Europe</th>
<th>China</th>
<th>RoW</th>
</tr>
</thead>
<tbody>
<tr>
<td>Body-in-white</td>
<td></td>
<td>⬤</td>
<td>§</td>
<td>⬤</td>
</tr>
<tr>
<td>Class A</td>
<td></td>
<td>⬤</td>
<td>§</td>
<td></td>
</tr>
<tr>
<td>Battery frames</td>
<td></td>
<td>⬤</td>
<td>§</td>
<td></td>
</tr>
<tr>
<td>Bumpers</td>
<td></td>
<td>⬤</td>
<td>§</td>
<td></td>
</tr>
<tr>
<td>Chassis</td>
<td></td>
<td>⬤</td>
<td>§</td>
<td></td>
</tr>
<tr>
<td>Frames</td>
<td></td>
<td>⬤</td>
<td>§</td>
<td></td>
</tr>
<tr>
<td>Chassis</td>
<td></td>
<td>⬤</td>
<td>§</td>
<td></td>
</tr>
</tbody>
</table>

Legend:
- ⬤ Strong position
- § Expanding position
- ○ Future evaluation
- ⚫ Maintain

---

Agenda

Business overview

Market position

Strategy going forward
Our Priorities

1. Focus on technologies and innovation that drive the car of the future
2. Continued strong sales growth in each of our core markets
3. Strengthening financial performance

PRIORITY #1: TECHNOLOGIES OF THE FUTURE
Lightweighting Technologies in Production

Hot Stamping & Casting Initiatives
- Industry leader
- Strategic and considered investment in capacity
- Continued process advancements
- Comprehensive global footprint: China, Europe, North America

Hot Stamping
Sales*
$1.2B → $1.5B
8% CAGR
2019 → 2022F

High Pressure Aluminum Casting
Sales*
$0.5B → $0.7B
10% CAGR
2019 → 2022F

* Includes estimated component sales in other assemblies

PRIORITY #1: TECHNOLOGIES OF THE FUTURE
Our Next Product: Battery Frames

2010 2015 2020 2025 2030

PAST
- Steel battery housings tubs

PRESENT
- Multiple materials
- PHEV / EV 6% of global market = ~5M vehicles

FUTURE
- Multiple materials
- PHEV / EV 24% of global market = ~25M vehicles

Key Impact on Chassis and BIW
- Vehicle architecture
- Increased lightweighting requirements
- Higher load / load distribution considerations
- Powertrain variants (ICE, PHEV, EV)

COSMA Advantages
- Process expertise in metal forming, joining, and modular assembly for battery frames
- Working with other Magna groups to develop alternative solutions for battery frames using various materials

Significant battery frame awards
**PRIORITY #1: TECHNOLOGIES OF THE FUTURE**

**Product and Process Innovations**

**BIW – Gen3 Steel**
- Lightweight alternative to hot stamping with higher strength and improved formability
- Challenges under development
  - Higher tonnage press requirement
  - Process refinements to eliminate cracks/fractures

**Smart MIG Welding**
- Adaptive MIG welding with closed loop feedback
- Parameter and seam tracking
  - Adjusts for weld gaps
- Accurately measures weld surface

**Advanced Robotics**
- Collaborative industrial environment in which robots and humans work together
- Ability to pass safety requirements remains a challenge

**Augmented Reality**
- Inspection technology to automatically detect missing features such as studs, weld nuts and spot welds
- Optical inspection system for automatic defect recognition
- Able to learn features and recognize target features

**PRIORITY #2: SALES GROWTH**

**Our Solid Sales Growth Continues**

**Sales**

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2020F</th>
<th>2022F</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales</td>
<td>~$10B</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Unweighted Global LV Production CAGR = ~2%
(Weighted Global LV Production CAGR = ~0.5%)

- Above market growth in core markets
- Double-digit growth in Asia
- Significant program launches
- Increased content on new and replacement business
- Lightweighting a key driver

**Program Evolution Drives Sales**

<table>
<thead>
<tr>
<th>Program Content 2009</th>
<th>Program Content 2015</th>
<th>Program Content 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Frame</td>
<td>+</td>
<td>+</td>
</tr>
<tr>
<td>Class A</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Body Stamping</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Hot Stamping</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>High-Pressure Die Casting</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td><strong>Content per Vehicle</strong></td>
<td>~$800</td>
<td>~$900</td>
</tr>
</tbody>
</table>

(¼-30% increase over three generations)
PRIORITY #3: STRONG PERFORMANCE

Ensure Strong On-Going Financial Performance

- Strong free cash flow conversion
  - Realizing yield following heavy investment cycle

- Maintaining solid sales growth on relatively level capital spending, following a period of significant investment and rapid growth
  - Disciplined approach to growth while ensuring we have the resources to execute

- Operational priorities
  - Operational improvements
  - Flawless launch execution
  - World class manufacturing

IN SUMMARY

Leader in Forming and Joining Vehicle Body and Chassis Structures

- Unmatched expertise in vehicle body and chassis structures
- Leading innovator in products, processes and materials
- Strong market positions in core areas
- Continued disciplined growth in our core markets
- Focused on manufacturing excellence globally
  - Expected margin improvement

Positioned to deliver solid performance with growing earnings and cash flow
Exteriors
Grahame Burrow
President

Agenda

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A Leader in Exterior Products and Systems

2019 sales $5.9B

Manufacturing facilities 63

24,000 employees in 13 countries
Key Program Awards Driving Business Growth

Customer and Global Industry Recognition

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Plastics Growth in Automotive

**Average Plastics / Composites Content Per Vehicle***

- 2015: 334 lbs per vehicle
- 2020: 349 lbs per vehicle
- 2025: 365 lbs per vehicle
- 2030: 388 lbs per vehicle

**Enabling Trends**
- Increased regulatory and environmental objectives
- E-vehicle range anxiety
- Offset weight of added content
- Sensor and lighting integration with enhanced styling freedom

* Source: IHS Markit

**Leader in Core Products with Growth Opportunities**

<table>
<thead>
<tr>
<th>Product Area</th>
<th>Current Market Positions*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Liftgate &amp; door modules</td>
<td>#1 NA #3 EU #3 Asia</td>
</tr>
<tr>
<td>Active aerodynamics</td>
<td>#1 #1 #4</td>
</tr>
<tr>
<td>Fascia systems</td>
<td>#1 #2 #5</td>
</tr>
<tr>
<td>Front-end modules</td>
<td>#1 #2 #4</td>
</tr>
<tr>
<td>Exterior trim</td>
<td>#1 #1 #5</td>
</tr>
<tr>
<td>Engineered glass</td>
<td>#1 #2 ★ ★ ★</td>
</tr>
<tr>
<td>Running boards</td>
<td>#1 ★ ★ ★ ★</td>
</tr>
</tbody>
</table>

* Our estimated positions as an independent (i.e. non OEM-affiliated) supplier – based on sales

**Growing in China**

**China Sales**

- 2019: ~$40M
- 2022F: ~$90M
- 30% CAGR

**China Highlights**

- New Customers: GM, Honda, FCA
- New Plants: Changsha, Shanghai
- Global Programs: Liftgates, Active Aero

**2019-2022F Growth**

- Aero: 35% CAGR
- Liftgate: 24% CAGR
- FEM: 66% CAGR
Key Exterior Trends

**Access**
- Growing industry adoption of thermoplastic for liftgates

**Electronics Integration**
- Sensor and lighting integration for improved functionality and brand identity

**Range Optimization**
- Active aerodynamics reduce emissions, improve fuel economy and extend battery range

---

**Agenda**

- Business overview
- Market positioning
  - Strategy going forward

---

**Strategy Going Forward**

1. Expansion of liftgate and access systems portfolio
2. Value-add product integration for smart mobility: lighting & sensors
3. Active aerodynamics optimizing vehicle efficiency
4. Advanced materials & sustainability
Magna Gaining Share in Fast Growing Liftgate Market

**Global Market Plastic Liftgates and Magna Share**

<table>
<thead>
<tr>
<th>Year</th>
<th>Market ($B)</th>
<th>Magna Share</th>
</tr>
</thead>
<tbody>
<tr>
<td>2019</td>
<td>$1.3B</td>
<td>16% ~$200M</td>
</tr>
<tr>
<td>2025</td>
<td>$3.3B</td>
<td>22% ~$700M</td>
</tr>
</tbody>
</table>

**Drivers of Growth:**
- OEM adoption of composite liftgates increasing globally
- Need for targeted lightweight solutions due to vehicle electrification
- Well positioned to support customers sourcing liftgates globally

Growing Faster than the Market

2019-2025 Market CAGR – 16%

---

**Magna Global Liftgates – Growing Portfolio**

- Acura RDX *
- Nissan Rogue
- Toyota Supra
- BMW i3
- Jeep Cherokee *

Future launches:
- North American OEM
- Japanese OEM
- German OEM
- Japanese OEM

---

**Thermoplastics Enable Future Mobility & Access**

- Lightweight/green
- Lower cost for mid-cycle changes and varied trim levels
- Modular construction
- More aggressive styling and brand distinction
- Integration of features for improved consumer experience
  - Gesture control
  - Flexible storage
  - Ease of access
  - Security
  - Sensor integration

---

* Source: Internal estimates

* Global Platform
STRATEGY # 2: VALUE ADD PRODUCT INTEGRATION FOR SMART MOBILITY: LIGHTING & SENSORS

Integrating Smart Mobility Features

Seamless Integration
- Integration of ADAS sensors, RADAR, LiDAR, ultrasonics and cameras
- Materials enable transmissivity and provides durability
- Messaging and communication
- Design freedom

Future Exterior Lighting
- Functionality and communication
- Styling and personalization
- Brand identity
- Safety and security

Cross Magna Activities

STRATEGY # 3: ACTIVE AERODYNAMICS OPTIMIZING VEHICLE PERFORMANCE

Faster, Further, for Less

- OEMs are adding active aerodynamic features to meet targets
- Electric and high-ride vehicles benefit from active aero devices
- Range extension
- Options for modularity with low, up-front cost

Rear Diffuser/Spoiler  Active Air Deflector  Modular Active Grille Shutter

STRATEGY # 4: ADVANCED MATERIALS AND SUSTAINABILITY

Material Science and Environmental Responsibility

Material Science
- Adhesives
- Coatings
- Thermoplastics
- Composites

Sustainability
- Product
  CO₂ reduction > 16,000 metric tons
- Manufacturing
  Accelerating CO₂ reduction efforts globally
- Materials
  99% of scrap resin recycled or repurposed
**IN SUMMARY**

**Exteriors: Seizing Market Opportunities**

### Financial Performance
- Strong EBIT
- Solid return on investment
- Excellent free cash flow and cash flow conversion

### Sustainable, Profitable Growth
- Exceeding liftgate market growth
- Balanced portfolio addressing market needs
  - Active aerodynamics
  - Lighting & sensor integration
  - Access systems
- Content per vehicle increasing
Seating
Mike Bisson
President

Agenda

- Business overview
- Market positioning
- Strategy going forward

Seating At a Glance

<table>
<thead>
<tr>
<th>2019 sales</th>
<th>$5.6B</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manufacturing facilities</td>
<td>66</td>
</tr>
<tr>
<td>&gt;29,000 employees in 17 countries</td>
<td></td>
</tr>
</tbody>
</table>

Strong returns, growing business with above-average cash flow conversion
Full Portfolio for Vertical Integration

Based on Lincoln 30 Way WOW Seat

Industry-Leading Technology

META™ Tracks
i-DiSC® Recliners
Stow 'n Go® with Easy Tilt*
EZ Entry Manual Pitch Slide

Known for our strong second and third row expertise

* Stow 'n Go® is a registered trademark of FCA

Diversified our Customer Base over Time

2015

Sales*

$4.9B

2019

$6.2B

* Includes consolidated sales + sales at 100% for unconsolidated entities
**Improving Geographic Mix with Growth in China**

*2015 vs 2019 Sales*

- **North America**: 70% to 65%
- **China**: 2% to 8%
- **Europe**:
  - **W. Europe**: 9% to 9%
  - **E. Europe**: 12% to 12%
  - **ROW**: 1% to 4%

*Includes consolidated sales + sales at 100% for unconsolidated entities*

---

**BMW: A Growing Customer**

- **Programs**
  - X5, X6, X7 were our first seating program launches with BMW
  - Secured new business for 2022
  - Successfully launching 1 and 2 Series in Europe
  - Launching X5 and X6 at new operation in Thailand

- **Challenges in North America**
  - New customer, new facility, new employees
  - Significant scope changes due to added seat variants
  - Late customer changes

- **Progress**
  - Strengthened leadership team
  - Executing Continuous Improvement roadmap
  - Expect improved operating results 2020 vs 2019

---

**2019 FCA Interior Supplier of the Year**

*First seating supplier to win this award*
**Seating**

John Wyskiel  
Sr. Vice President /  
Future President

---

**Agenda**

1. Business overview
2. Market positioning
3. Strategy going forward

---

**Continue to Build on Strong SUV/CUV Share**

![Chart showing Magna Seating Sales Share vs. Global Market Sales Share for 2019]

**2019 Magna Seating Global Market**

- **Sales Share**
  - 66% SUV/CUV
  - 52% Cars
  - Truck/Van

**Strong Position Driven By:**

- Best-in-class rear seat mechanisms
- Multiple structure solutions
- Innovative seat function and reconfigurability
- Expertise managing:
  - Highly variable content/complexity
  - High volume programs

---

*Global SUV/CUV market growing at 4.9% CAGR 2019-2025*
Our Seating Content Significantly Above Market

**Content Drivers**

- Growth in Number of Rows
  - ✔️ SUVs/CUVs market growth
  - ✔️ Trend of adding third row to SUVs/CUVs

- Increased Content Per Row
  - ✔️ Power in second and third row
  - ✔️ Comfort
  - ✔️ Thermal
  - ✔️ Convenience
  - ✔️ Sensors

**Average Seat Content Per Vehicle**

- **2019**
  - Magna CPV: $1,039
  - Market CPV: $707

* Source: 2019 McKinsey Studies, Magna Management Assumptions

---

**Agenda**

- Business overview
- Market positioning
- **Strategy going forward**

---

**Strategy Going Forward**

1. Capitalizing on global growth markets
2. Continued vertical integration
3. Ensure well-positioned for future of mobility
1 Capitalizing on Global Growth Markets

North America
- Capitalizing on SUV growth trend

Europe
- Growing in Eastern & Western Europe

China
- Continued growth, pursuing new partners / relationships

South America
- Stabilizing with significant wins

India
- Expanding operations (TATA) & new customer (PSA)

Thailand
- Established presence – new operations (BMW)

Strategy Going Forward

1 Capitalizing on global growth markets

2 Continued vertical integration

3 Ensure well-positioned for future of mobility

2 Continued Progress with Vertical Integration

<table>
<thead>
<tr>
<th>Region</th>
<th>Foam</th>
<th>Trim</th>
<th>Recliners</th>
<th>Tracks</th>
<th>Structures</th>
</tr>
</thead>
<tbody>
<tr>
<td>N. America</td>
<td>✔️</td>
<td>✔️</td>
<td>✔️</td>
<td>✔️</td>
<td>✔️</td>
</tr>
<tr>
<td>S. America</td>
<td>✔️ Organic</td>
<td>✔️ Organic</td>
<td>✔️ HM JV</td>
<td>✔️ HM JV</td>
<td>✔️</td>
</tr>
<tr>
<td>Europe</td>
<td>✔️ Organic</td>
<td>✔️</td>
<td>✔️ HM JV</td>
<td>✔️ Organic</td>
<td>✔️ VIZA Acqs.</td>
</tr>
<tr>
<td>China</td>
<td>✔️</td>
<td>✔️</td>
<td>✔️</td>
<td>✔️</td>
<td>✔️</td>
</tr>
<tr>
<td>India</td>
<td>✔️</td>
<td>✔️</td>
<td>✔️</td>
<td>✔️</td>
<td>✔️</td>
</tr>
</tbody>
</table>
## Strategy Going Forward

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Capitalizing on global growth markets</td>
</tr>
<tr>
<td>2</td>
<td>Continued vertical integration</td>
</tr>
<tr>
<td>3</td>
<td>Ensure well-positioned for future of mobility</td>
</tr>
</tbody>
</table>

### Building on Strong EV & Smart Mobility Experience

- **GM Cruise AV**
- **Ford Transit PHEV**
- **Chevrolet Pacifica AV**
- **Chevrolet Volt PHEV**
- **Chevrolet Bolt EV**

- Our seats are found on some of the best known “smart mobility” vehicles in the market
- Experience gained from 100K+ vehicles

### Positioned for the Future of Mobility

Creating solutions that adapt to the consumer instead of requiring the consumer to adapt to the vehicle

**Future Ready**
SMART MOBILITY SEATING

3 Launching FREEFORM Technology on Model Year 2021 Vehicles

- Endless design possibilities
- 4” draw on the back of the seat for added knee room
- 4x more breathable than comparable molded products
- Reduced complexity by 80 components
- Removable for cleaning for future mobility applications

OEM Innovation Award Finalist

IN SUMMARY
Seating has Strong Business Potential for Continued Growth

- Consistently outgrowing the market
- Strong cash flow conversion and returns
- Expanding business globally with new customers
- Strengthening position through vertical integration
- Prepared for the future of mobility
2 Strengthened Structures Competitive Position with VIZA Acquisition

- Good integration progress
- Positive OEM feedback
- Awarded two new programs in Mexico
- First-time Morocco footprint
Complete Vehicles
Frank Klein
President

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One-Stop Shop: Magna Steyr
From Virtual Engineering to Vehicle Production

- Number 1 in multi-OEM vehicle contract manufacturing
- 120 years of experience
- High quality standards
- Reliable & solid partner
- Highly educated & motivated employees
- ~4,000 engineers in a global network

3.7 million vehicles produced
29 models produced for 9 OEMs
40 different vehicles or derivatives engineered in the last 20 years
**Complete Vehicles At a Glance**

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>2019 sales</td>
<td>$6.7 Billion</td>
</tr>
<tr>
<td>Multi-OEM vehicle contract manufacturing – global ranking</td>
<td>#1</td>
</tr>
<tr>
<td>Global supplier of complete vehicle engineering</td>
<td>Top 6</td>
</tr>
<tr>
<td>Employees*</td>
<td>~12,000</td>
</tr>
<tr>
<td>Locations: Vehicle Manufacturing / Engineering</td>
<td>3 / 18</td>
</tr>
<tr>
<td>Portion of EV related projects for engineering / production</td>
<td>30% / 15%</td>
</tr>
</tbody>
</table>

* Excludes employees at BJEV manufacturing joint venture

---

**Diversified & Expanding Customer Base**

### Existing Customers

![List of existing customers logos](image)

### Recently Added Customers

![List of recently added customers logos](image)

---

**What Makes our Business Unique?**

- ✔️ Capability
- ✔️ Flexibility
- ✔️ Quality record
World Premiere of the VISION-S at CES 2020

Completely new vehicle concept for a battery electric vehicle platform developed and built in close cooperation between Sony and Magna Steyr

“Best of CES Award” in the “Most unexpected product” category at CES 2020

Magna Steyr is an Enabler for Magna’s Auto Parts & Systems Business

Magna content per vehicle:

<table>
<thead>
<tr>
<th>Model</th>
<th>Magna Content</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jaguar E-PACE</td>
<td>~$1,100</td>
</tr>
<tr>
<td>Jaguar I-PACE</td>
<td>~$2,350</td>
</tr>
<tr>
<td>G Class</td>
<td>~$4,900</td>
</tr>
<tr>
<td>BMW 5 series</td>
<td>~$600</td>
</tr>
<tr>
<td>BMW Z4</td>
<td>~$3,350</td>
</tr>
<tr>
<td>Toyota GR Supra</td>
<td>~$2,050</td>
</tr>
</tbody>
</table>

Expanding Manufacturing Expertise from Graz to New Regions

Central Europe: Graz, Austria
Eastern Europe: Hoče, Slovenia
Asia: Zhenjiang, China
Expanding Manufacturing Expertise from Graz to New Regions

**Central Europe**
- Graz, Austria

**Eastern Europe**
- Hoče, Slovenia

**Asia**
- Zhenjiang, China

• Six SOPs delivered in 24 months on time and at quality expectations
• Battery electric, hybrid and ICE vehicles produced in the same facility

Expanding Manufacturing Expertise from Graz to New Regions

• First manufacturing footprint in Eastern Europe
• From ground-breaking to SOP in 18 months
• State-of-the-art paint shop with potential to expand to complete vehicle manufacturing plant
• Capacity of up to 100,000 painted bodies/year

Expanding Manufacturing Expertise from Graz to New Regions

• Contract manufacturing joint-venture with BJEV established
• Battery electric vehicle production
• Total capacity up to 180,000 vehicles/year
• SOP of first vehicle later this year
Established Competitive Engineering Network to Meet Growing Customer Demands

- 9 countries
- ~4,000 engineers
- 18 locations

* Joint venture

New off-shore engineering center to leverage costs

Tech JV for EV development established
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Complete Vehicles’ Unique Market Position

- Enabler for new entrants to realize fast time to market
- Sole automotive supplier with global complete vehicle one-stop shop
- Brand-independent partner for platform sharing in terms of multi-OEM engineering & manufacturing
- First contract manufacturer to produce vehicles with different powertrains on the same production line worldwide

Well established business relationships with traditional OEMs and new entrants

Key Market Trends Influencing Complete Vehicle Business

1. Electrification
   - Increasingly strict regulations and environmental targets force the industry to adopt new powertrain strategies

2. Cooperation
   - Investments in new technologies, increasing cost pressure due to political and regulatory requirements and new players in the automotive industry lead to new cross-brand cooperation

3. New entrants
   - New technologies and the transformation in the field of smart mobility attract new players from other industries to the automotive industry
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Strategy Going Forward

1. Execute China strategy
2. Capitalize on electrification expertise
3. Enable competitive cooperation solutions
4. Grow with new entrants

1. Execute China Strategy

High demand from Asian region for automotive eMobility competence

- First global contract manufacturer with footprint in China, SOP in 2020
- Magna’s joint venture with BJEV is a one-stop shop offering customers a fully developed platform, engineering services and contract manufacturing capabilities for battery electric vehicles
- Our partner BJEV is the No.1 automaker for BEV’s in China
- Leverage state-of-the-art scalable BEV platform for use by global 3rd party customers

Launch of first pre-production vehicles at JV manufacturing plant
2 Capitalize on Electrification Expertise

Increasingly strict regulations and environmental targets force the industry to adopt new powertrain strategies

- Capability to integrate, validate and test electrified powertrains
- Ability and flexibility to manufacture different propulsion systems in one facility
- Own BEV platform for 3rd party OEMs and new entrants
- Developing a hydrogen strategy to address the market’s electrification needs (BEV, FCEV) with engineering services, components and systems

Jaguar’s electric I-PACE is produced on the same line as the conventional E-PACE

3 Enable Competitive Cooperation Solutions

Future platform sharing scenarios require independent industrialization partner

- Magna as brand-independent one-stop shop to develop and/or manufacture complete vehicles based on own or customers’ platform
- Further positions Magna as a preferred partner to OEMs to realize profitable niche products

The new VinFast vehicle family – a successful example of an OEM-New Entrant cooperation with Magna as engineering partner

4 Grow Business with New Entrants and Technology Companies

New entrants and technology companies require experienced automotive partners for fast market entry

- Support new entrants and technology companies to transform their vision into a proven automotive reality
- Utilize Magna’s extensive component, systems, complete vehicle and manufacturing know-how
- Installed manufacturing capacity and a global network for complete vehicle engineering to overcome market entry barriers

Magna integrates Waymo’s self-driving systems
Magna Steyr: The Preferred Partner to Face the Challenges of an Industry in Transition

- **Brand-independent** partner to established OEMs and new entrants
- **Core competence** as a one-stop shop is unique in the industry – combining complete vehicle development and manufacturing
- **Expertise** in alternative propulsion systems
- **Business enabler** – contract vehicle manufacturing provides opportunities for Magna’s systems business
Wrap-Up
Don Walker
Chief Executive Officer

Product Growth at Various Stages

- Liftgates
- Cameras
- E-latches
- Hybrid DCT's
- Battery Frames

Magna Vantage Point

- Operating units focused on product lines
- Leveraging collective capabilities
- Overall systems approach

No supplier matches Magna’s capability
IN SUMMARY
Why Invest in Magna

• Unique culture
• Well-positioned for the future
• Continuing to grow
• Solid balance sheet provides flexibility
• Generating strong returns and cash flow

Building shareholder value